Dynamics Anywhere®
Mobile Business Solutions

Maximum access to
your business.
Anywhere.

MOBILE SOLUTIONS FOR MICROSOFT DYNAMICS

NAV Anywhere – Field Sales

NAV Anywhere – Field Sales has been designed for optimal support of your sales representatives, whether they are visiting their customers or assisting customers in your own office or, for example, on trade shows. With NAV Anywhere – Field Sales, your sales force is able to save time and money. Paper forms are replaced by reliable mobile terminals that can be equipped with a barcode scanner. Now you are able to enter sales orders directly into Dynamics NAV, in real-time, during the visit to your customer. The easiest way to enter a sales order is by simply scanning the barcodes of the items the customer wants to order. Of course, it is also possible to enter item numbers manually or to search for the item. After selecting the right item, only the quantity has to be entered and NAV Anywhere – Field Sales takes care of the rest. NAV Anywhere – Field Sales ensures the customer price and discount defined in Microsoft Dynamics^{TM} NAV are used on the sales order, in real-time!

NAV Anywhere Framework

NAV Anywhere – Field Sales is built with our NAV Anywhere Framework. The NAV Anywhere Framework for Microsoft Dynamics^{TM} NAV provides an integrated and reliable framework for creating real-time Enterprise Mobile Applications. All Microsoft Dynamics^{TM} NAV functions can easily be made available on mobile devices. Thanks to the 100% integration of the framework with Microsoft Dynamics^{TM} NAV, there's only one central system, one database and one programming language which reduces complexity, implementation time and the Total Cost of Ownership (TCO).

The functional highlights of the NAV Anywhere Framework are:

- No middleware. Since NAV Anywhere mobile applications are defined and configured completely within Dynamics NAV, there's no need for middleware. This means that making mobile applications and modifications is quick and simple and supporting mobile users is easier than ever.
- Every NAV consultant can use the NAV Anywhere Framework to configure and maintain NAV Anywhere mobile applications. No need to build-up experience with a new development platform.
- Each transaction that takes place during operations is processed immediately, in real-time, using the standard business logic of Dynamics NAV. This gives you the certainty that all transactions are validated correctly and that all data is stored where it belongs.
- Developed within Dynamics NAV means an easy and familiar user-interface for process configuration, less security risks, and easier support and maintenance.

BENEFITS:

Help your sales representatives to become more effective and efficient in their jobs.

Increase productivity by direct and paperless execution of your sales order entry process.

Reduce the number of errors by ensuring you order the right items by scanning and checking the items at the moment the transaction takes place.

Save time by real-time processing of each transaction. No manual entry of transactions from paper anymore.

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Business Processes

Customer Information

NAV Anywhere – Field Sales supports the real-time lookup of customer data on a mobile device, like name and address information and internal remarks. During the customer visit, the sales person is able to view the outstanding orders as well as price information. A lookup into the sales order archive is available as well. Knowing the outstanding amount and credit limit supports your business well while having direct contact with the customer.

Sales Order Creation

NAV Anywhere – Field Sales is a great solution to enter sales orders during customer visits or at Trade Shows. Your sales representatives do not need to fill in paper order forms but can simply enter a sales order (manually or by scanning barcodes) using their mobile devices. During order entry, the right customer can easily be found by putting search key filters in the online customer file. After selecting the customer, the delivery address can be selected as an alternative address where the goods have to be delivered to.

Scanning or keying-in the item code offers an online inventory availability check. The quantity to be ordered can be entered on the mobile device. While adding items to the sales order on the mobile device, the customer-specific pricing and applicable discount is applied directly. During execution of the process, the total order amount and the total discount are shown. After confirmation by the sales representative, the sales order is available in Dynamics NAV immediately for further processing in your warehouse.

Item information

Item information can be searched for and displayed anywhere, including bill-of-material and inventory data.

BENEFITS

Have your warehouse respond quicker to the actual situation by providing them with real-time information on sales orders.

Increase customer satisfaction by reducing lead times and increasing the number of correct shipments.

Fully integrated solution; no external database and real-time transaction processing using mobile terminals with a wireless connection.

Reduce implementation time by having various pre-configured out-of-the-box scanning processes available.

Easily modify the application to meet your company's specific requirements.

Provide your company with real-time information of inventory allocations, order statuses and work in process.

Depending on a user's role, more or less options are available to the user.

Microsoft Dynamics

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INFORMATION:

Configuration	• Using settings and process configuration in Dynamics NAV, the mobile processes can easily be configured to suit your needs

Business processes	• NAV Anywhere – Field Sales consists of the following standard mobile business processes.
	  o Item information
	  o Customer information
	  o Create Sales Order
	• NAV Anywhere is available for any Dynamics NAV version as long as you technically upgrade to the latest version.

Languages	• NAV Anywhere is standard available in English. All languages supported by Dynamics NAV are supported by NAV Anywhere; processes can be setup multi-language.
Mobile device requirements	• Modern web browser • Online, wireless connectivity to the Dynamics NAV server, using WLAN or WWAN. • Barcode scanner or imager recommended • Touchscreen (QVGA)

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